

# Salesforce Rapid Launch Exclusively for Carlsbad Chamber Members

## Your Business. Your Way. In the Cloud. In One Week

Your business is unique and requires tailored solutions to meet the demands of your customers. At Cloudforia, we understand that your uniqueness is your differentiator. As a trusted Salesforce Partner and Carlsbad Chamber member, we will help you shape Sales Cloud around how you work and not the other way around.

## Our Consulting Expertise + 5 Hours of Your Time

Our team is made up of *local* industry consultants and *local* technical experts. We will lend our know-how and best practices to make your Salesforce journey a success.

### The Cost

- \$3,600

### The People

- Our local Salesforce Certified experts
- Your business leaders that understand your sales process

### Five Steps to Success

1. Grant us secure access to your Salesforce Sales Cloud
2. We kickoff together and plan 5 consecutive days around your availability
3. We interview your leadership about your sales process
4. We configure Salesforce around what makes your business unique
5. You test Salesforce to make sure things are just right

### What's Included

- Configure Sales Cloud aligned to business process interviews
- Up to 2 profiles for security control
- Lead, contact, account, and opportunity management processes
- Customized layouts and up to 10 custom fields
- Import of 4,000 account & contact records
- Email Template with your content
- 3 Reports and 1 Dashboard
- 2 hours Salesforce training & support

### What's Out of Scope

- Custom programming (Salesforce Apex, Triggers, or other code)
- Workflow and process automation
- Integration to other systems



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