SBA

U.S. Small Business Administration



U.S. Small Business Administration – Office of Disaster Assistance -Overview on Economic Injury Disaster Loans

San Diego District Office March 25, 2020

SBA's Disaster Declaration Makes Loans Available Due to the Coronavirus (COVID-19)

The U.S. Small Business Administration (SBA) is offering designated states and territories low-interest federal disaster loans for working capital to small businesses suffering substantial economic injury as a result of the Coronavirus (COVID-19).

Upon a request received from a state's or territory's Governor, SBA will issue under its own authority, as provide by the Coronavirus Preparedness and Response Supplement Appropriations Act that was recently signed by the President, an Economic Injury Disaster Loan declaration.



Administrator Jovita Carranza



SBA's Economic Injury Disaster Loan Basics

What businesses are eligible to apply?

SBA's Economic Injury Disaster Loans (or working capital loans) are available to small businesses, small agricultural cooperatives, small aquaculture businesses and most private non-profit organizations

This includes:

- Businesses directly affected by the disaster
- Businesses that offer services directly related to the businesses in the declaration
- Other businesses indirectly related the industry that are likely to be harmed by losses in their community
 - (Example: Manufacturer of widgets may be eligible as well as the wholesaler and retailer of the product.



SBA's Economic Injury Disaster Loan Basics

What is the criteria for a loan approval?

<u>Credit History</u>-Applicants must have a credit history acceptable to SBA.

<u>Repayment</u> – SBA must determine that the applicant business has the ability to repay the SBA loan.

<u>Eligibility-</u> The applicant business must be physically located in a declared county and suffered working capital losses due to the declared disaster, not due to a downturn in the economy or other reasons.







SBA's Economic Injury Disaster Loan Terms

How much can I borrow?

Eligible entities may qualify for loans up to \$2 million.

The interest rates for this disaster are 3.75 percent for small businesses and 2.75 percent for nonprofit organizations with terms up to 30 years.

Eligibility for these working capital loans are based on the size (must be a small business) and type of business and its financial resources.

How can I use the loan funds?

These working capital loans may be used to pay fixed debts, payroll, accounts payable, and other bills that could have been paid had the disaster not occurred. The loans are not intended to replace lost sales or profits or for expansion.



Economic Injury Disaster Loan Terms



What are the collateral requirements?

- Economic Injury Disaster Loans over \$25,000 require collateral.
- SBA takes real estate as collateral when it is available.
- SBA will not decline a loan for lack of collateral, but requires borrowers to pledge what is available.



SBA's Economic Injury Disaster Loan Basics

What kinds of small businesses can apply?

Examples of eligible industries <u>include but are not</u> <u>limited to the following</u>: hotels, recreational facilities, charter boats, manufactures, sports vendors, owners of rental property, restaurants, retailers, souvenir shops, travel agencies, and wholesalers.





What other criteria is involved?

The applicant business <u>must</u> have a <u>physical presence</u> in the declared disaster area. An applicant's economic presence alone in a declared area does <u>not</u> meet this requirement. The physical presence must be tangible and significant. Merely having a P.O. Box in the disaster area would <u>not</u> qualify as a physical presence.

SBA's Working Capital Loans are Different from Other SBA Loans

SBA's Economic Injury Disaster Loan (EIDLs) funds come directly from the U.S. Treasury.

Applicants do not go through a bank to apply. Instead apply directly to SBA's Disaster Assistance Program at: <u>DisasterLoan.sba.gov</u>

There is no cost to apply.

There is no obligation to take the loan if offered.

The maximum unsecured loan amount is \$25,000.

Applicants can have an existing SBA Disaster Loan and still qualify for an EIDL for this disaster, but the loans cannot be consolidated.



Basic Filing Requirements

- Completed SBA loan application (SBA Form 5).
- Tax Information Authorization (IRS Form 4506T)
 for the applicant, principals and affiliates.
- Complete copies of the most recent Federal Income Tax
- Schedule of Liabilities (SBA Form 2202).
- Personal Financial Statement (SBA Form 413).
 Other Information may also be requested.

U.S. Small Business Administration DISASTER BUSINESS LOAN APPLICATION							
FOR SBA INTE	SBA INTERNAL USE ONLY		Date Received Lo		ation	Ву	
Physical Declaration Number			Filing Deadline Date				
Economic Injury Declaration Number			Filing Deadline Date				
FEMA Registration Number		_	BA Application	_			
(if known)			ил присшоп	redifficer			
 ARE YOU APPLYING FOR: 	ARE YOU APPLYING FOR:						
Physical Damage Indicate type of	☐ Military Reservist EIDL (MREIDL)						
☐ Real Property ☐ Business Contents		(complete the following) * Name of Essential Employee					
Economic Injury (EIDL) * Employee's Social Security Number							
PLEASE PROVIDE ALL INFORMATION OR DOCUMENTATION REQUESTED IN THE ATTACHED FILING REQUIREMENTS.							
Apply online at https://disasterloan.sba.gov/ela/ OR send completed applications to: U.S. Small Business Administration, Processing and Disbursement Center, 14925 Kingsport Road, Fort Worth, Texas 76155							
2. ORGANIZATION TYPE *Sole Proprietors should complete form 5C							
Partnership Limited Partnership Limited Liability Entity							
Corporation Nonprofit Organization Tr			ust Other:				
APPLICANT'S LEGAL NAME 4. FEDERAL E.I.N. (if applicable)							
5. TRADE NAME (if different from legal name) 6. BUSINESS PHONE NUMBER (including area code)							
7. MAILING ADDRESS Business Home			Temp [Other			
Number, Street, and/or Post Office Box City			County		State	Zip	
DAMAGED PROPERTY ADDRESS(ES) BUSINES					BUSINESS	PROPERTY IS:	
(If you need more space, attach additional sheets	Same as mailing address			Owne	d Leased		
Number and Street Name City	City		County		State	Zip	
PROVIDE THE NAME(S) OF THE INDIVIDUAL(S) TO CONTACT FOR:							
Loss Verification Inspection Information necessary to proce					ocess the	Application	
Name	Name						
Telephone Number Telephone Number							
10. ALTERNATE WAY TO CONTACT YOU							
Cell Number	E-mail						
Fax Number	Other						
11. BUSINESS ACTIVITY:	12. NUMBER OF EMPLOYEES (pre-disaster):						
13. DATE BUSINESS ESTABLISHED:			14. CURRENT MANAGEMENT SINCE:				
15. AMOUNT OF ESTIMATED LOSS: Furthrown, either a gazellos mark				Inventory			
Machinery		_ L	easehold Impro	vements			
16. INSURANCE COVERAGE (IF ANY) (If you need more space, attach additional sheets.) Coverage Type:							
Name of Insurance Company and Agent							
Phone Number of Insurance Agent			Policy Numbe	Policy Number			

LOAN DOCUMENTS

*Although a paper application and forms are acceptable, filing electronically is easier, faster and more accurate.



Additional Filing Requirements



Other information that may be requested:

- Complete copy, including all schedules, of the most recent Federal income tax return for principals, general partners or managing member, and affiliates (see filing requirements for more information).
- If the most recent Federal income tax return has not been filed, a year-end profit-and-loss statement and balance sheet for that tax year.
- A current year-to-date profit-and-loss statement.
- Additional Filing Requirements (SBA Form 1368) providing monthly sales figures. (This is especially important for Economic Injury Disaster Loans.)



Ineligible Entities

What are some of the businesses that are ineligible for an Economic Injury Disaster Loan?

- Agricultural Enterprises -If the primary activity of the business (including its affiliates) is as defined in Section 18(b)(1) of the Small Business Act, neither the business nor its affiliates are eligible for EIDL assistance.
- Religious Organizations
- Charitable Organizations
- Gambling Concerns (Ex: Concerns that derive more that 1/3 of their annual gross revenue from legal gambling activities)
- Casinos & Racetracks (Ex: Businesses whose purpose for being is gambling (e.g., casinos, racetracks, poker parlors, etc.) are not eligible for EIDL assistance regardless of 1/3 criteria above.





How to Apply

SBA's Customer Service Representatives are ready to serve.

- Applicants may apply online using the Electronic Loan Application (ELA) via SBA's secure website at https://disasterloan.sba.gov/ela.
- Paper loan applications can be downloaded from www.sba.gov/disaster.
 Completed applications should be mailed to: U.S. Small Business Administration, Processing and Disbursement Center, 14925 Kingsport Road, Fort Worth, TX 76155.
- Disaster loan information and application forms may also be obtained by calling the SBA's Customer Service Center at 800-659-2955 (800-877-8339 for the deaf and hard-of-hearing) or by sending an email to disastercustomerservice@sba.gov.



Assistance From SBA Partners

Free assistance with reconstructing financial records, preparing financial statements and submitting the loan application is available from any of SBA's partners: Small Business Development Centers (SBDCs), SCORE, Women's Business Centers (WBC), and Veteran's Business Outreach Centers and local Chambers of Commerce.

Here are San Diego and Imperial Counties local service providers websites:

www.sdivsbdc.org www.score.sandiego.org www.sandiegowbc.org www.socalvboc.org

Or for the nearest office, visit: https://www.sba.gov/local-assistance



Submit Your Application As Soon As Possible

Recheck the filing requirements to ensure that all the needed information is submitted.

The biggest reason for delays in processing is due to missing information. Make sure to complete all filing requirements before submitting the application and forms.

If more funds are needed, applicants can submit supporting documents and a request for an increase. If less funds are needed, applicants can request a reduction in the loan amount.

If the loan request is denied, the applicant will be given up to six months in which to provide new information and submit a written request for reconsideration.



Receiving Updated Information

Please sign up at Email Alerts to receive updates from the U.S. Small Business Administration San Diego District Office, or go to https://www.sba.gov/updates, or text "SBA" to GOV311 (or 468311) to sign up for SBA's newsletter. San Diego and Imperial County businesses/residents that enter their zip code when subscribing will automatically be signed up for our local newsletter.

*You can also receive e-mails from San Diego District Office by putting in your e-mail and the zip code, 92101.



Any Questions?

SBA Disaster Assistance: 880-659-2955

(TTY: 800-877-8339)

<u>disastercustomerservice@sba.gov</u> <u>www.disasterloan.sba.gov</u>



More information concerning SBA and its programs visit our website at:

www.sba.gov/disaster

